Corridor Capital

CORRIDOR CAPITAL OVERVIEW

Corridor Capital manages committed funds and provides more than just investment capital. Through our collaborative, highly active approach, we work alongside management to build the infrastructure and processes to ensure sustainable scalable growth.

01.

Private Equity

Control transactions, conservative leverage

02.

Structured Equity

Non-control transactions, customized investment structures

Backing



Entrepreneurial Teams

Engagement to unlock management vision and potential



Family Businesses

Collaborative generational transition support



Independent Sponsors

Unique structure to allow IS potentially >50% of equity with limited investment

Supporting

Acquisition Financing Balance Sheet Enhancement Generational Transitions Infrastructure Funding

Liquidity

New Revenue Investment

Providing

Transformational Operations Support Diverse Corridor Investor Network Conservative Control Capital Structures High Leverage LBOs for Independent Sponsors

Business Services

Business Process Outsourcing

Distribution

Industrial Services

Marketing Services

Training & Education

Across Verticals

Building Products

Healthcare

Financial Services

Industrials

Food & Beverage

Professional Services

Corridor Operations Support

The in-house Corridor Operations & Advisory Group actively engages with portfolio companies to:

- Develop a robust finance department
- Support the implementation of more scalable operations
- Build a systematic revenue generation capability
- Implement technology to optimize cost and maximize quality and efficiency

Corridor Investment Criteria

- Business services sector companies
- \$2 \$8 million in trailing EBITDA
- US or Canada headquartered

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CORRIDOR CA	APITAL PRIVATE EQUITY INVESTMENTS (CURRENT PORTFOLIO)
INTEGRÎTY Solutions	Corporate & Professional Training – Business Services: Integrity Solutions is a Nashville headquartered provider of sales and sales leadership training programs to corporate clients across a variety of industries including healthcare, financial services, manufacturing, energy, utilities and agriculture, among others. Via in-person and virtual formats, Integrity Solutions delivers its training programs through a combination of facilitator-led sessions and self-learning curriculum.
Create & S Cultivater	Marketing Services – Experiential: Create & Cultivate ("C&C") is a Los Angeles, CA headquartered experiential and digital media company with an engaged online and offline community of career-oriented millennial women. C&C sells sponsorships for in-person and virtual events to leading brands in a variety of industries that seek to interact with C&C's community.
WORLD WIDE LAND TRANSFER	Business Process Outsourcing – Real Estate: World Wide Land Transfer ("WWLT") is a Trevose, PA headquartered full-service, independent title insurance and settlement services agency. WWLT sells title insurance to individual borrowers in connection with residential and commercial real estate transactions, and provides various associated underwriting, closing, and settlement services.
CEO WARRIOR	B2B Training – Facility Services: CEO Warrior is a New Jersey headquartered provider of subscription-based business training and implementation services for owners and the senior executive teams of contractor services businesses, particularly those engaged in heating, ventilation, and air conditioning ("HVAC"), plumbing, and electrical services.
FMT SOLUTIONS	Marketing Services – Financial Services: FMT is an Oregon based provider of integrated educational content and tech-enabled marketing services, principally for the retirement planning and wealth management services market.
INDO - CONTROL EUROPEAN FOODS INC.	Distribution — Food Products : Indo~European Foods ("IEF") is a Commerce, CA headquartered global foods importer, distributor and manufacturer since 1966. IEF offers 1,000+ specialty foods including spreads, appetizers, cheeses, confections, seasonings and grains sourced from Eastern Europe, the Middle East and the Mediterranean. It is the parent company for ZerGut, a premium food brand of spreads, olives, and more.
CORRII	OOR CAPITAL PRIVATE EQUITY INVESTMENTS (REALIZED)
spm.	Marketing Services – Healthcare: SPM Group is a La Grange, IL-based brand advisory and fully integrated marketing services platform focused on hospitals & healthcare systems, healthcare associations, senior care providers, dental groups and behavioral & addiction treatment centers. SPM's marketing and advertising services include branding, creative services, content marketing, a full-suite of digital services, proprietary analytics, media planning & buying and consumer insights / research. SPM Group was acquired by Unlock Health in 2023.
CONSOLIDATED FLOORING	Distribution — Recurring Building Products : Consolidated Flooring ("CF"), headquartered in Southfield, MI, is the leading distributor and installer of floor covering products for the repair, maintenance and restoration of commercial, healthcare, multi-family and insured residential properties in the Midwest. CF was acquired by Ranier Capital Partners in 2023.
NATION WIDE PROPERTY & APPRAISAL SERVICES	Business Process Outsourcing – Real Estate: Nationwide is a Voorhees, NJ based appraisal management company ("AMC"), licensed in all applicable states with existing AMC legislation and active in facilitating independent appraisals throughout the entire country. Nationwide was acquired by Arcapita in 2022.
CIRCUITRONICS	Asset Light Manufacturing Services – Electronics: Circuitronics is a premier EMS provider specializing in complex high-margin, low-volume solutions for critical end-market applications. Circuitronics offers customized expertise in PCB assembly, prototyping, engineering and design, system assembly, supply-chain management and testing solutions.
Connecting Point	Marketing Services – Events: Connecting Point Marketing Group ("CPMG") is a producer of business-intensive Events which connect senior level executives for innovation in the food retail, hospitality, specialty retail and healthcare industries. CPMG was acquired by Emerald Expositions in 2017.
innovative	Asset Light Manufacturing Services: Innovative Office Products is a leading manufacturer of ergonomic mounting solutions for monitors, tablet PCs and control panels as well as sit-stand desks. IOP offers 5,000+ SKUs in the U.S. and internationally to a diverse base of blue-chip customers. Innovative Office Products was acquired by Cathay Capital in 2017.
TOUR SWORT Fly with the beet	Specialty Manufacturing / Distribution – Aerospace: USIT distributes professional tools used in aerospace applications. Arvan fabricates components for multiple industries. Corridor acquired Wetmore, USIT and Arvan through the acquisition of Churchill Aerospace.
Tool & Engineering	Specialty Manufacturing – Aerospace & Defense: Wetmore is a market leader in specialty cutting tools, drill bits and fasteners, providing high precision solutions to the aerospace, automotive and industrial markets since 1950. Wetmore was acquired by Sandvik in 2019.
control devices, LLC	Specialty Manufacturing – Engineered Products: Control Devices is a leading manufacturer of high-quality valves and nozzles serving the pressure washer, compressed air, fire safety, brake systems, calibration systems, food service, agricultural and industrial industries. Control Devices was acquired by